

## QCBS Contract Award Notice

|                    |   |                                     |    |
|--------------------|---|-------------------------------------|----|
| Scope of Contract: | <b>Consulting Services for Organizational Restructuring – Business Plans and Public Contracts</b><br><b>Country: Republika Srpska/Bosnia and Herzegovina</b><br><b>Reference No. BA-ZRS-62351-CS-QCBS</b> | Minimum Qualifying Technical Score: | 75 |
|--------------------|---|-------------------------------------|----|

Contract duration: 8 months

|                         |  |   |                          |
|-------------------------|--|---|--------------------------|
| Consultants' names      | <i>Consortium of Deloitte d.o.o. Beograd (Consortium Leader) and MC Mobility Consultants GmbH (Consortium member)</i>                  | <i>Consortium Railistics GmbH (Germany) (lead) and partner companies EGIS d.o.o. Beograd (Serbia) and EGIS International (France)</i> |                          |
| City/Country            | Belgrade, Serbia/Vienna. Austria<br>Leader address:<br>Consortium leader address:<br>Terazije 8,<br>11000 Belgrade, Republic of Serbia | Wiesbaden<br>Germany/Serbia/France<br>Leader address:<br>Bahnhofstrasse 36<br>65185 Wiesbaden, Germany                                |                          |
| Status:                 | Awarded Consultant/Firm  | Evaluated Consultant/Firm   | Rejected Consultant/Firm |
|                         |  |   | Not Evaluated            |
|                         |  |   | Reason                   |
| Technical Score         | 84.02  | 84.28   | Conditional proposal     |
| Financial Score         | 100.00   | 66.99   |                          |
| Combined Score          | 87.22  | 80.82   |                          |
| Criteria                |  |   |                          |
| Specific Experience     | N/A  | N/A   |                          |
| Work Plan & Methodology | 28.60  | 28.32   |                          |
| Key Experts             | 55.42  | 55.96   |                          |
| Training                |  |   |                          |
| Local input             | 0.00   | 0.00  |                          |
| Price as read out       | 519.000,00EUR without VAT  | 761.468,00 EUR without VAT<br>25.920,00 BAM without VAT   |                          |
| Final Evaluation Price  | 519.000,00EUR without VAT  | 761.468,00 EUR without VAT<br>25.920,00 BAM without VAT   |                          |
| Final Negotiated Price  | 519.000,00EUR without VAT  | 761.468,00 EUR without VAT<br>25.920,00 BAM without VAT   |                          |
| <b>Rank</b>             | <b>1</b>   | <b>2</b>  |                          |

Other Shortlisted Consultant(s)/Firm(s) (these will be all that “Proposal submitted =no”)

|                     |   |  |  |  |
|---------------------|---|--|--|--|
| Consultants' names  | Joint Venture PwC Advisory sp. Z o.o. sp.k. Poland (Lead Party), PricewaterhouseCoopers Consulting d.o.o. Serbia and PwC Advisory SpA Italy |  |  |  |
| City/Country        | Poland/Serbia/Italy   |  |  |  |
| Proposal Submitted: | no  |  |  |  |